

LMI Builders Makes Fast 50 for the Second Year in a Row

Local business is ranked among the 50 fastest growing companies in the Triad

LEXINGTON, N.C., October 8, 2009 – Last Thursday, LMI Builders, Inc., a general contractor based in Lexington, NC was recognized in The Business Journal's annual ranking of the Triad's 50 fastest-growing privately held companies of 2008. This is the second year in a row that LMI has been recognized by The Business Journal, moving up in the rankings from #39 to #36.

To be a winner in this year's Fast 50 competition, nominees had to be privately held, for-profit ventures based in the Triad with at least three full fiscal years of operation and had revenues of at least \$2 million in 2008.

When asked what specific business decisions impacted the firm's growth from 2006 to 2008, Joe Williams, the company's president, noted the commitment and cost-free services that LMI provides all potential clients.

"When a customer comes in with an idea, we immediately start 3-D renderings and a virtual video tour of the new space and give that to the client at no cost and with no commitment," said Williams. "It's a big risk, but we think doing this upfront is a good indication of the attention we'll give the project and the customer service we'll provide the entire way through the project."

Williams believes there is one simple but critical business tactic which contributes greatly to LMI's success.

"Listening to and acting upon the customer's needs is essential," said Williams. "In providing unwavering attention to our clients, we've continually improved our business, all the while maintaining the quality and expedience that our reputation is built upon, and that every customer should expect."

LMI Builders, Inc is a commercial general contractor focusing on design/build projects in the North Carolina Piedmont Triad. For more information, visit www.lmibuilders.com or call (336) 357-3487.

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