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LMI Builders Thrives in a Weakened Economy

Local Business is Ranked Among the 50 Fastest Growing Companies in the Triad

LEXINGTON, N.C., September 28, 2008 – Last Thursday, LMI Builders, Inc., a general contractor based in Lexington, NC was recognized in The Business Journal's annual ranking of the Triad's 50 fastest-growing privately held companies of 2007.

To be a winner in this year's Fast 50 competition, nominees had to be privately held and independent, have completed three full fiscal years of operation and had revenues of at least \$2 million in 2007.

Founded in 2005, LMI would appear to be a relatively new company, but its roots actually date back over twelve years when three partners got into the masonry business as Level Masonry Inc. in 1996. The two companies merged in 2005, forming LMI Builders, Inc.

"It's hard to believe that we started out as three guys with a rented mixer, some scaffolding and a truck," said Joe Williams, LMI's President.

Today, LMI is both a general contractor and a masonry contractor performing mid to large-scale masonry projects for their own business as well as other area general contractors. Debuting in the Fast 50 at No. 39, the company attributes its rapid success to an avid commitment to customer satisfaction, along with the employment of design-build practices, in which LMI is able to save clients large amounts of money by creating and presenting unique building designs at no up-front cost to the client.

Among LMI's local construction projects is the Triangle Fire Department in Lexington, which was completed last summer. On that job, LMI was able to save the fire department about \$20,000 in architectural design fees by utilizing their proficiency as a design-build contractor.

In addition to this diversified business approach, a strong focus on client relationships has landed LMI Builders many repeat customers. "All of our previous clients who have had a second or even third project have returned to us," said Williams. "I believe this speaks volumes about a company's ability not only to achieve success, but to maintain it in the future."

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